

# Analysis of Business Cases for Trust and Identity Federation



Rainer Hörbe, 13-June-2012

Kantara Initiative / OASIS

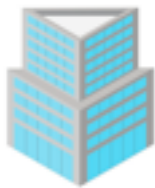




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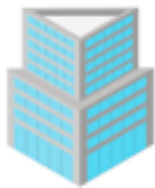






# Why Identity Management?

<i>Context</i>
Enterprise 
B2C 
B2B 
G2C 
G2G 

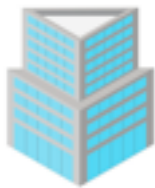






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<i>Context</i>	<i>Key Issue</i>
Enterprise 	Increasing number of systems -> provisioning and authentication too expensive and slow
B2C 	Account registration with email confirmation: 30% loss rate
B2B 	Provisioning does not scale; Liability and compliance
G2C 	Unique identification
G2G 	Provisioning

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<i>Context</i>	<i>Key Issue</i>	<i>Solution</i>
Enterprise 	Increasing number of systems -> provisioning and authentication too expensive and slow	Kerberos Enterprise Directory
B2C 	Account registration with email confirmation: 30% loss rate	3rd-party sign-on 
B2B 	Provisioning does not scale; Liability and compliance	Federation (Trust Frameworks; PKI, SAML)
G2C 	Unique identification	National eID scheme 
G2G 	Provisioning	Federation (SAML)

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Adoption? Success? Business Value?

# Value Proposition for Trust & Identity Federation

## Need to argue:

- Reduce OpEx
- Reduce risk
- Improve compliance
- Improve customer satisfaction
- Increase existing business
- Develop new business
- Feasibility

## Need to know:

- Operational in which industries?
- Metrics?
- CapEx, Opex, saving?
- Trust constellation?
- Technology?
- Trust framework?
- Benefits

Replace business plans with factual data!

# Bad News: Critical Voices

- „eID does not really take off“ [1]
- „Claims of federated IDM are unrealistic; IDs cannot be easily abstracted from business context“ [2]
- „Arguments for failed FIM-projects: Technical interoperability, liability, privacy, economic model.“ [3]

[1] H. Kubicek, “Zeit für einen Paradigmenwechsel – Schlussfolgerungen aus einem Vergleich von eID-Systemen in acht Ländern,” eGov Präsenz, vol. 11, no. 1, pp. 50–52, 2011.

[2] S. Wilson, “Over-engineering a No-No except in digital identity!” Jan. 2011. [Online]. <http://lockstep.com.au/blog/2011/01/11/id-over-engineered>

[3] S. Landau and T. Moore, “Economic tussles in federated identity management,” in 10th Workshop on the Economics of Information Security, Jun. 2011.

# Good News

- Educause reports benefit from implementing federation technology [1] (compliance, usability, OpEx saving)
- WAYF (Denmark) reports significant cost savings
- There **are** large federations, hence there must be a business value

[1] M. C. Sheehan, C. Bennett, P. Arroway, S. Grajek, J. Pirani, and R. Yanosky, "ECAR identity management in higher education, report 2011," Educause Center for Applied Research, Tech. Rep., 2011.



# Approach

## 1. Find studies:

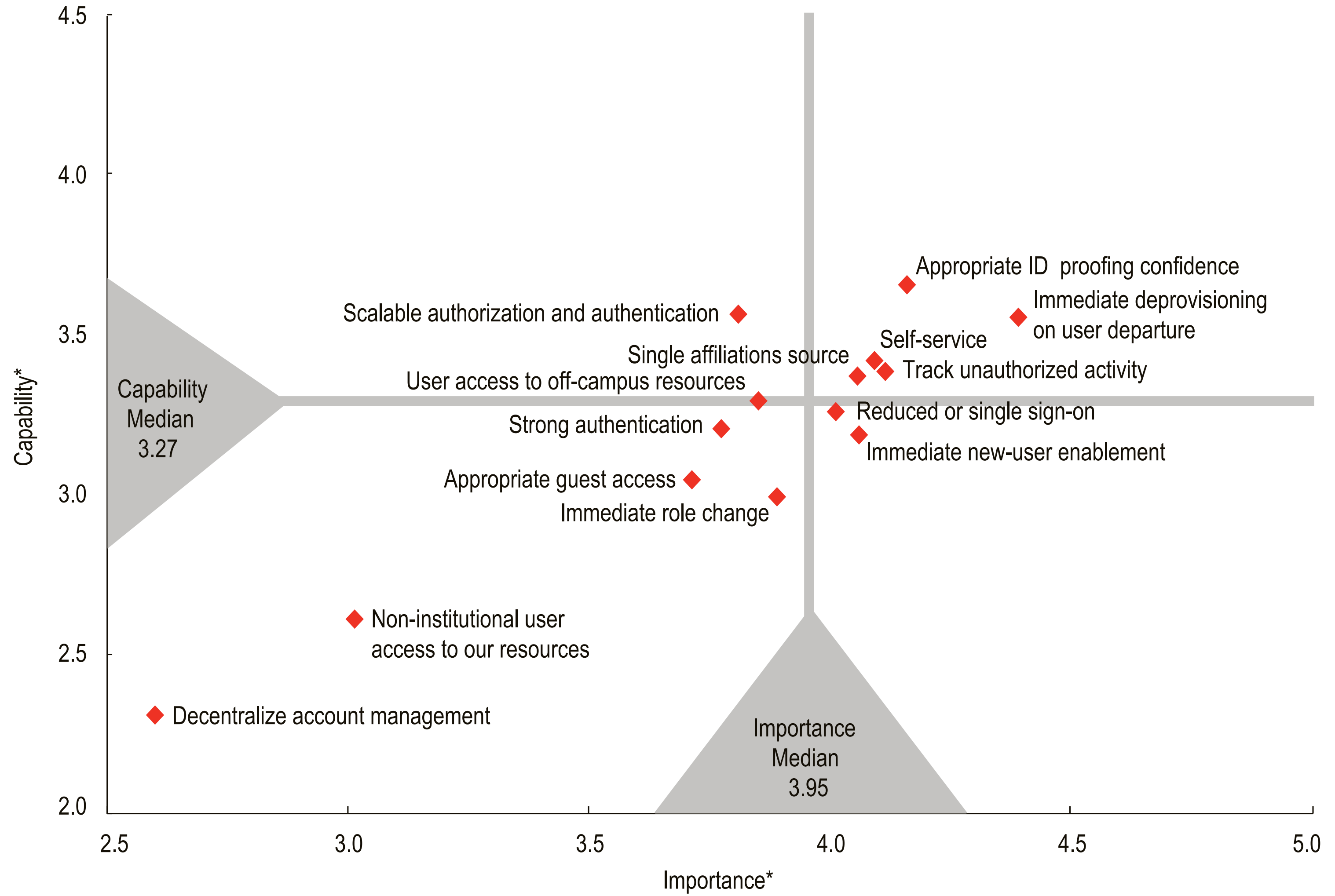
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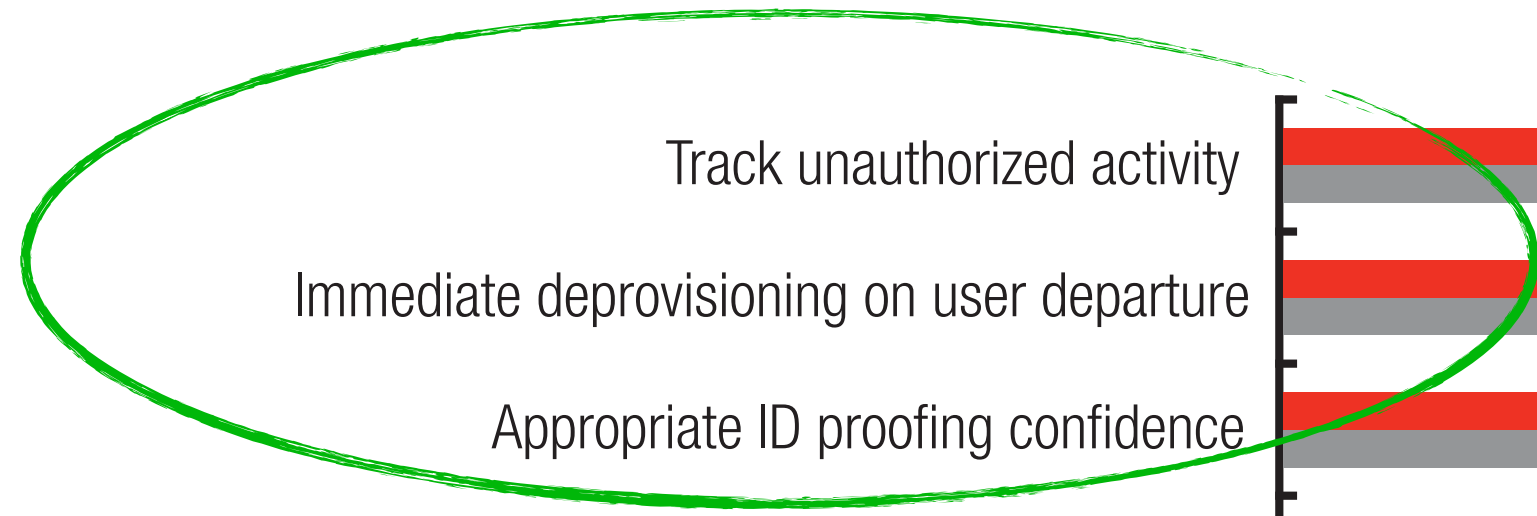
## 2. Gather raw data and analyze

Kantara BCTF Survey

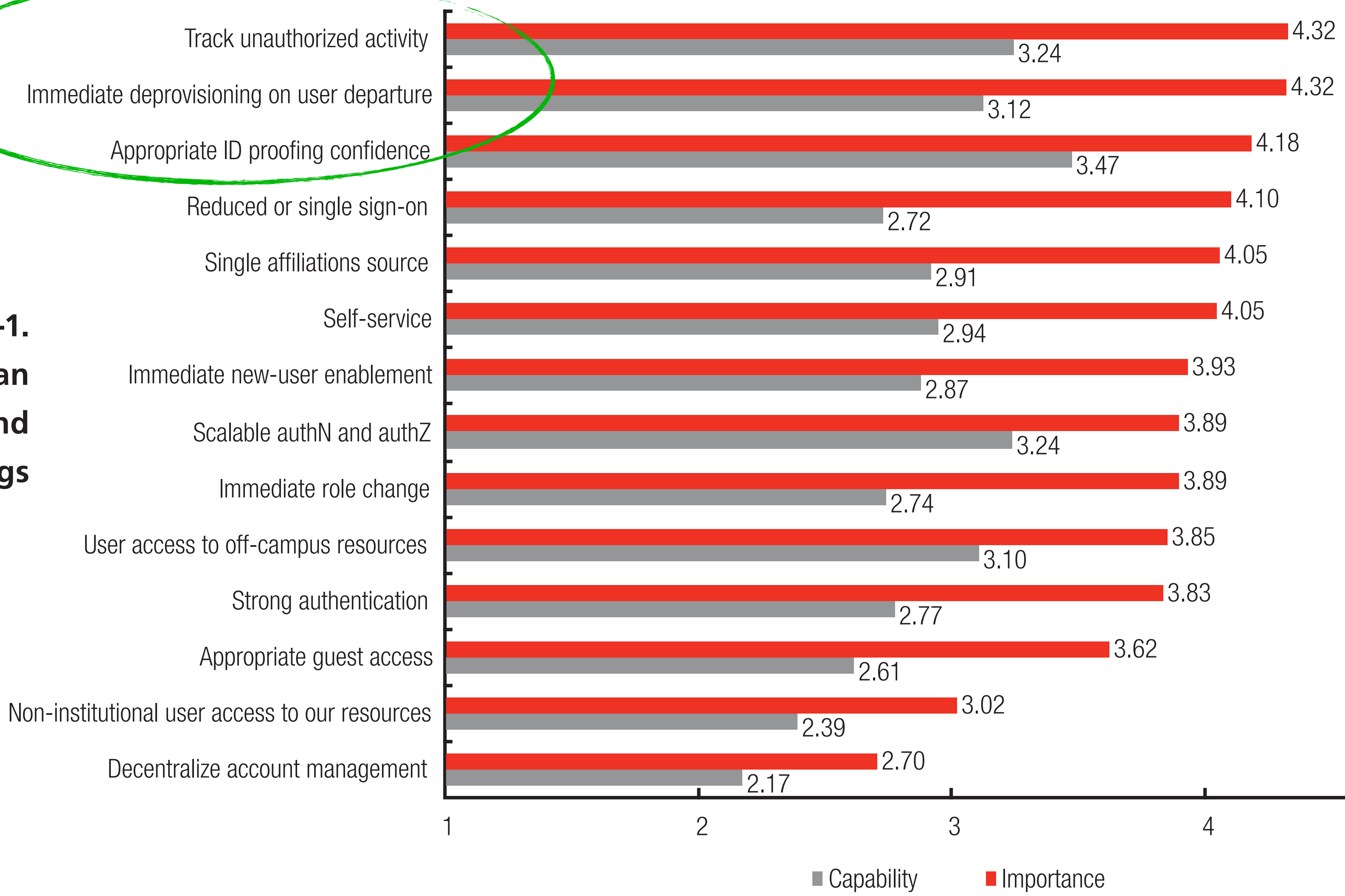
# Educause 2011 Report: Management View

**Figure 1-1.  
Identity  
Management  
Benefit Mean  
Importance  
and Capability  
Ratings  
(N = 314)**





**Figure 4-1.**  
**IdM Benefit Mean**  
**Importance and**  
**Capability Ratings**



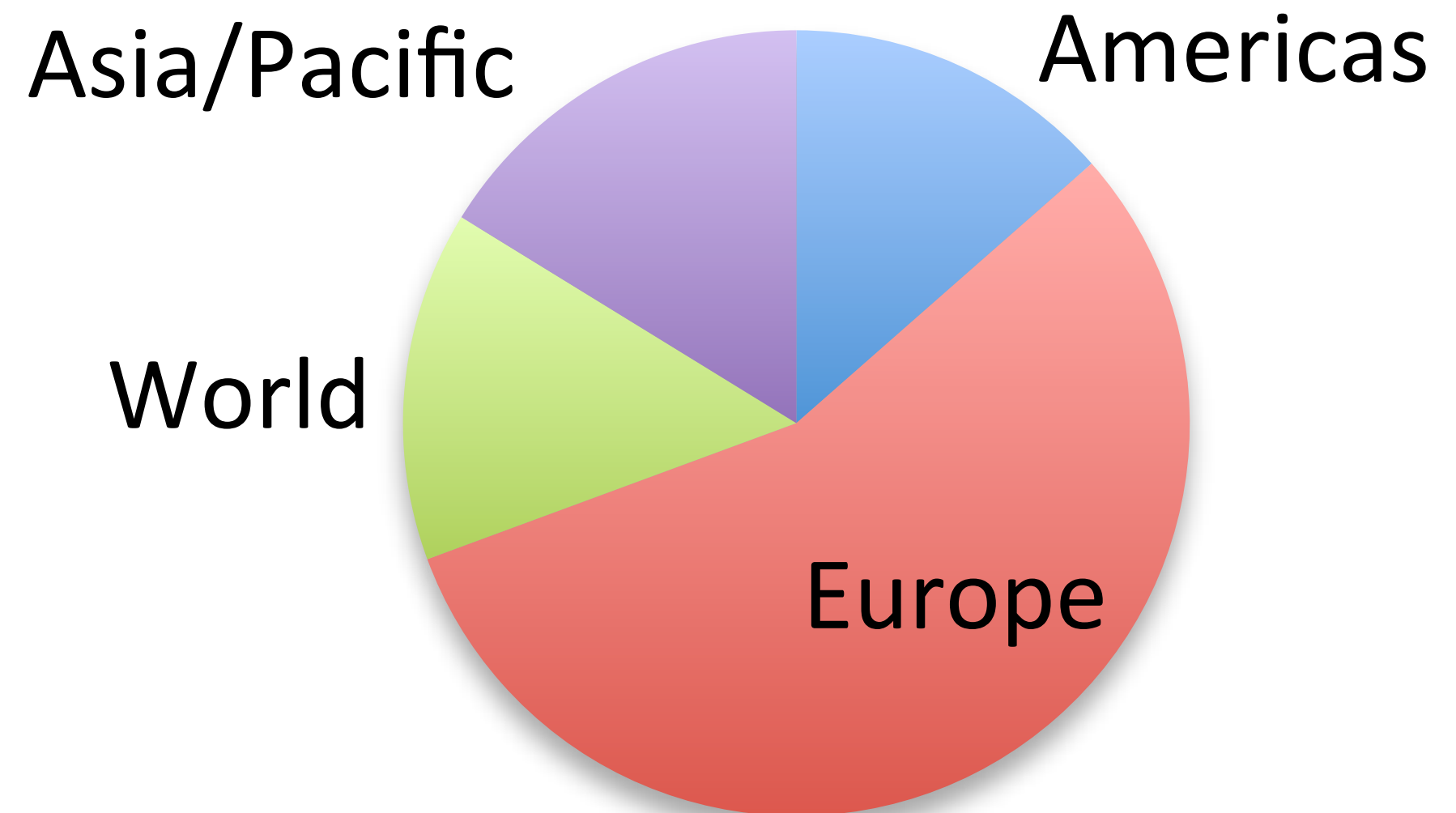
# Kantara BCTF Survey



- Data about identity federations is at best patchy
- To argue the value proposition a factual, quantitative basis is required
- The Kantara BCTF started data collection and analysis in 2011
- A **preliminary** report is available on the wiki:  
<http://kantarainitiative.org/confluence/display/bctf/>
- Sources from Kantara, REFEDS, EU-projects, web research and the professional network was conducted
- Data collection is probalby biased by availability of sources.

# # of Federations: Geographical Breakdown

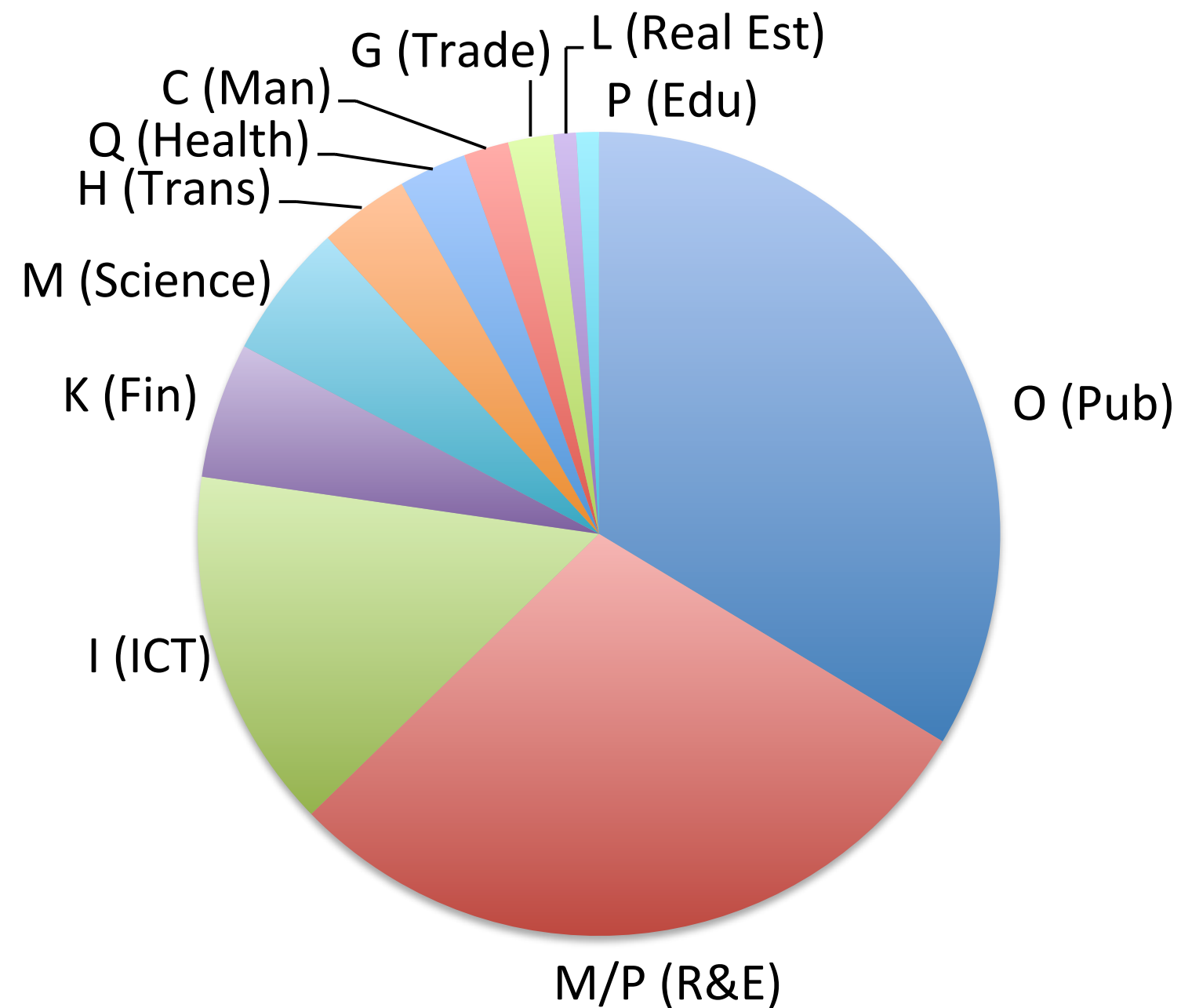
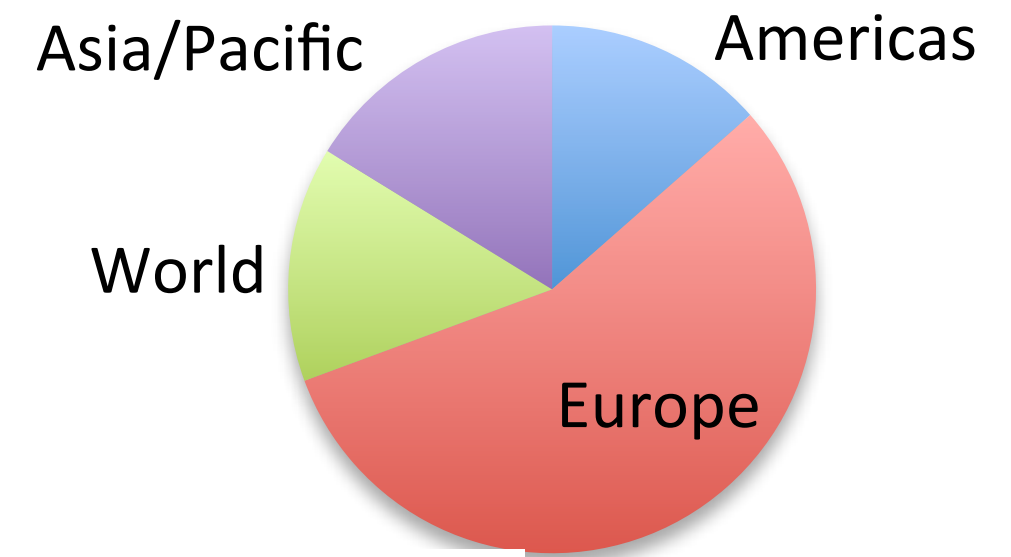
Europe	62
Asia/Pacific	18
World	16
Americas	15



# # of Federations: Breakdown by Industry

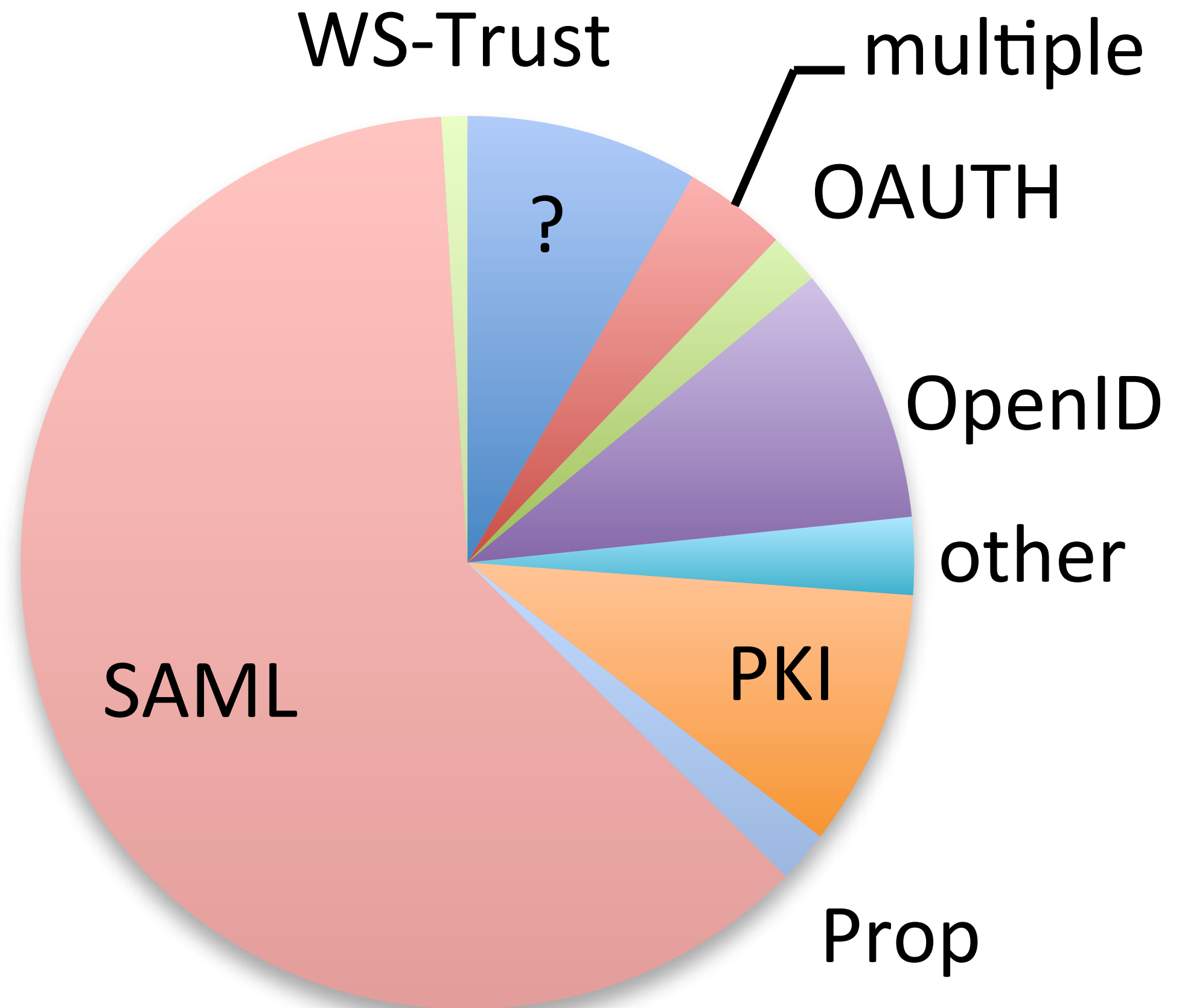
Europe	62
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O (Pub)	37
M/P (R&E)	32
I (ICT)	16
K (Fin)	6
M (Science)	6
H (Trans)	4
Q (Health)	3
C (Man)	2
G (Trade)	2
L (Real Est)	1
P (Edu)	1

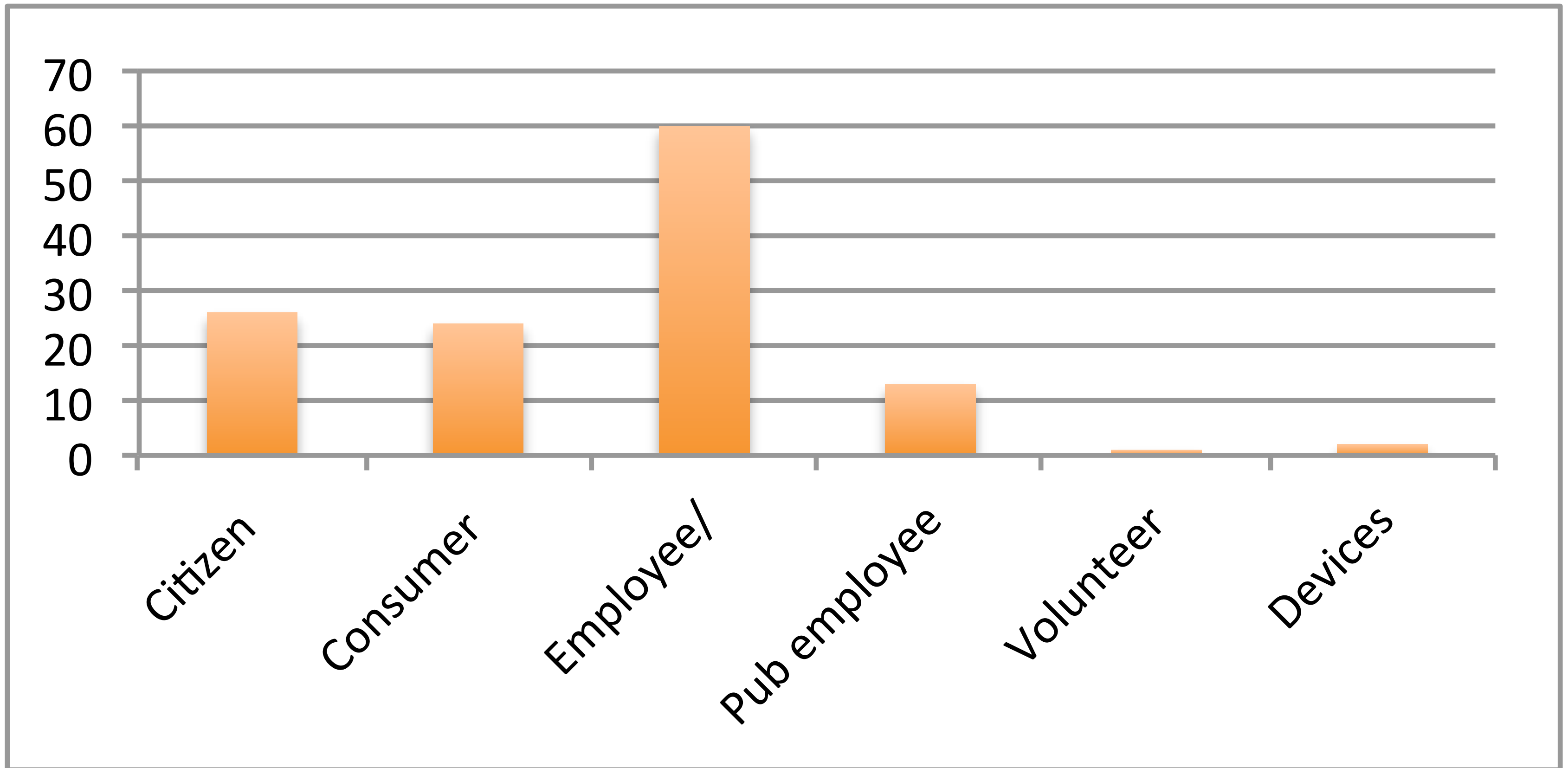


# # of Federations: Breakdown by Technical Protocol

SAML	66
OpenID	10
PKI	10
?	9
multiple	4
other	3
OAUTH	2
Prop	2
WS-Trust	1



# Distribution by User Type





# Top 5 in numbers: IDP, RP, Transactions and Users

Project Name	Description	Geog. scope	Industry	IDPs	RPs	Transactions [m/year]	Users [m]
<b>UK Access Management Federation</b>	NREN	UK	R&E	900	236		3
<b>AAI@EduHr</b>	NREN	HR	R&E	222	100	100	0,7
<b>InCommon</b>	NREN	US	R&E	214	140		5
<b>FEIDE/Uninett</b>	NREN	NO	R&E	202	150	6	0,7
<b>WAYF/Forskningsnett</b>	NREN	DK	R&E	130	110	5,5	
<b>IGTF</b>	Grid computing	global	Science	86	2500		
<b>SWITCHaai</b>	NREN	CH	R&E	47	581		
<b>UK Access Management Fed.</b>	NREN	UK	R&E	900	236		
<b>SIR</b>	NREN	ES	R&E	102	200		
<b>Portalverbund</b>	G2G	AT	Public	50	165		
<b>NETS</b>	Payment	nordic	Fin			500	7
<b>Certipath</b>	Supply Chain	global	Man	20	100	400	2
<b>BankID</b>	B2C, G2C	SE	Pub			400	3,5
<b>AAI@EduHr</b>	NREN	HR	R&E	222	100	100	0,7
<b>SWITCHaai</b>	NREN	CH	R&E	47	581	15	0,3
<b>Mobile Phone Network</b>	Mobile phones	global	ICT				1600
<b>Google-Yahoo-Facebk</b>	Social logins	global	ICT	3			1500
<b>Rakuten</b>	eCommerce	JP	Trade	1			62
<b>JAL</b>	Travel	JP	Trans	1			15
<b>PIV</b>	G2G	US	Pub				8

Service Type	Authentication (physical access)
	Authentication (logical access)
	Attributes
	Digital signature
	Delegated Authorization
	Encryption
Trust Constallation	C20 (SP-centric)
	C23 (central SP=IDP)
	C30 (Intra-organizational IDM)
	C31 (Ruling Party IDM)
	C32 (Identity Federation)
	C33 (Cross-Boder Federation)
	C50 (Enterprise Federation)
Business Value	Cxx 4-Corner Model
	Improve Usability/Flexibility
	Reduce IT OpEx
	Regulatory Compliance
	Risk Reduction: Fraud/Error
	Consolidate Systems/Data
	Business Process Integration
Trust Framework	Part of Critical Infrastructure
	Bilateral Contract
	Multilateral Contract
	Law/Regulation

Left: There are categories with yet insufficient data.

Other questions are:

- Who is audited?
- Who is covered by Liability?
- How man LoA are allowed?
- Which LoA-Policies?
- Which AuthN schemes are used?

# Kantara BCTF Survey

How can you profit? (planning, Sales, Evaluation)

How can you help? (share data you have available)

How can you find us? (google: Kantara BCTF)



