

COURT TECHNOLOGY PROCUREMENT

**A Special 1 1/2 day Workshop for
Court Leaders and Technology Staff | Court Technology Vendors | RFP Consultants**

*Phoenix, Arizona ◦ November 7-8, 2017
Trial Court Education Center, Superior Court of Arizona in Maricopa
\$395 per attendee*

*A National Center for State Courts' sponsored workshop in collaboration with the
Conference of State Court Administrators (COSCA), the National Association of Court Management
(NACM), the Court Information Technology Officers' Consortium (CITOC),
IJIS Institute Court Advisory Committee, Trial Courts of Maricopa County*

Workshop Topics Include:

- What software ownership models are suitable for a jurisdiction? Cloud? Subscription?
- How can courts better manage their vendors and the technology integration process? In-house or contract expertise? Prime or multiple vendors?
- What are tips and tricks needed during phases of the procurement lifecycle from a court's point of view and a vendor's point of view?
- How can courts and vendors navigate the normally adversarial procurement rules to nurture a partnership?
- What are the best ways to write requirements? Prescriptive or problem-solving? Scenarios? Components?

Sales-Neutral, Hands-On, Proven Ways to Navigate Procurement of All Kinds of Court Technology

Participants will work with seasoned, knowledgeable faculty experts from courts in a variety of states who have established expertise, and from the vendor community. Sessions will not be lectures, but facilitated discussions with all participants encouraged to share their points of view.

Prior to attending, participants (or teams) will be asked to write a brief problem statement about their specific procurement issues and complete a short questionnaire. This will assist faculty in understanding participants' issues and facilitate the development of action plans to guide solutions.

Registration Information

Workshop registration through Alisa Kim, Court Consulting Division, National Center for State Courts.
Workshop Registration: Please contact Alisa Kim by email at akim@ncsc.org

Workshop capacity is limited so register now. Courts are encouraged to bring teams as possible. Please note that this workshop does not qualify for ICM Certification.

- Participants must make their own lodging and transportation arrangements. Contact Alisa Kim for a list of downtown Phoenix hotels relatively near the Trial Court Education Center that often offer government rates.
- Free parking is available at the Maricopa County Jackson Street Parking Ramp near the Education Center.
- Seminar begins at 8:30 AM on Tuesday, November 7, and adjourns at 12 noon on Wednesday, November 8.
- A continental breakfast, working lunch, and workshop refreshments will be provided.

