

OPUS

322 DAVIE STREET VANCOUVER BRITISH COLUMBIA CANADA V6B 5Z6
TEL 604.642.6787 FAX 604.642.6780 WEBSITE WWW.OPUSHOTEL.COM E-MAIL INFO@OPUSHOTEL.COM

June 8, 2005

Mr. Duane Nickull
Adobe Systems Inc.
3247 West 6th Avenue
Vancouver, BC
V6K 1X7

Dear Duane:

Thank you for the opportunity to provide a proposal for SOARMTC group arriving July 17, 2005. I am pleased to forward the following proposal.

About Opus



Opened in September 2002 and recently included in the 2005 Academy Awards® prestigious presenter gift baskets, Opus is Vancouver's most stylish and contemporary hotel. Set in fashionable Yaletown, Opus is steps from the inner harbour, entertainment, shopping, spas and some of the city's best restaurants. The ideal destination for travellers seeking an alternative to larger, chain hotels, Opus provides the service and amenities of a luxury hotel within a highly personalized and stylish environment..

Services & Amenities

All Opus guestrooms and suites feature:

- 27" colour television; movies, games and music on demand; CD clock radio
- Dual-line cordless telephone and high speed internet access
- Mini-bar and coffee and tea making facilities
- Frette bathrobes; L'Occitane bath amenities; iron and ironing board
- Complimentary morning newspaper and complimentary evening turn-down service

Opus is home to the eclectic Opus Bar and popular French brasserie Elixir, open for early-morning breakfast and late-night cocktails and snacks. Opus also offers 24-hour room service and a 24-hour fitness room.

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Guestroom Block

Opus Hotel's 96 guestrooms and suites feature vibrant colours, oversized windows that open for fresh air and natural light, and five unique décor schemes ranging from sleek minimalist to eclectic modern, with comfort and style as the unifying elements.



We are pleased to confirm availability of the following room block:

DAY	GUESTROOMS
Sunday - July 17, 2005	22 Superior Rooms
Monday - July 18, 2005	22 Superior Rooms
Tuesday - July 19, 2005	22 Superior Rooms
Wednesday - July 20, 2005	22 Superior Rooms
Thursday - July 21, 2005	22 Superior Rooms
Friday - July 22, 2005	depart
TOTAL ROOM NIGHTS	110 room nights

Guestroom Rates

We are pleased to extend the following special group rates:

ROOM TYPE	RATE (CANADIAN \$)
Superior	\$240
Deluxe Room ROH	\$300
One-bedroom Executive Suite	\$390

These rates are quoted to you per room, per night, in Canadian funds, are net non-commissionable and subject to the Provincial Room Tax (PST) of 10% and the Goods and Services Tax (GST) of 7%. The GST is refundable to non-residents of Canada.

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A third person sharing one room is an additional \$30.00 per night. A detailed list of room types and descriptions is attached; this information, along with photos and virtual tours, is also available online at www.opushotel.com/roomsandsuites.html.

Special Concessions

We are pleased to extend the following special concessions to your group when your guestroom pick-up exceeds 90% of the contracted room block:

- Three (3) **complimentary** upgrades to a Deluxe room at the Superior Room rate
- Three (3) **complimentary** VIP amenities of the hotels choosing
- **Discounted** meeting room rental – savings of \$450 per day (total savings of \$1800)

Function Space Requirements

Opus offers the most unique and versatile function space in Vancouver. A wall of windows supplies natural light and fresh air for lucidity; vibrant colours ignite that creative spark; versatile lighting brings enlightenment or flattery. Go corporate with an executive boardroom table and Herman Miller chairs or go casual with designer lounge furniture and gelled mood lighting.



Opus I



Opus II

For virtual tours and specifications visit www.opushotel.com/meeting_services.html.

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We are pleased to confirm availability of the following function space:

<i>Date</i>	<i>Time</i>	<i>Function</i>	<i>Room</i>	<i>Setup</i>	<i>Attendees</i>	<i>Rental</i>
Tuesday July 19, 2005	8:00 – 17:00	Meeting	Opus I & II	Boardroom	20	\$350
Wednesday July 20, 2005	8:00 – 17:00	Meeting	Opus I & II	Boardroom	20	\$350
Thursday July 21, 2005	8:00 – 17:00	Meeting	Opus I & II	Boardroom	20	\$350
Friday July 21, 2005	8:00 – 12:00	Meeting	Opus I & II	Boardroom	20	\$350
				Total Room Rental		\$1400.00
						(You save \$1800.00)

Duane, please note we are not currently holding space on your behalf. Should you wish to go forward with this proposal, please advise me by Friday, June 17, 2005 and I will reserve the space and issue an agreement outlining your group's requirements and hotel policies. If you have any questions or concerns, please do not hesitate to contact me at 604-694-2107 or email hmotoyama@opushotel.com. For more information about Opus, including media coverage, news, photos and virtual tours, please visit www.opushotel.com.

Thank you again for considering Opus Hotel. We look forward to the opportunity of welcoming your group and assure you of an unparalleled boutique experience at Vancouver's most stylish and contemporary hotel.

Sincerely,
Haruko Motoyama



Sales Manager