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THE INFORMATION HEREIN WILL NOT INFRINGE ANY RIGHTS OR ANY
IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A
PARTICULAR PURPOSE.
1. Introduction

Public key infrastructure (PKI) was invented more than 20 years ago. Today, it is used in many important standards and protocols (such as SSL/TLS, IPSEC, etc.). Millions of times each day, someone visits a secure web site for shopping or banking and PKI is used to secure the connection.

Yet PKI has not reached its full potential. PKI can be used to authenticate people, avoiding the need to remember dozens of PINs and passwords. It can be used to secure commercial transactions and protect the privacy of emails and telephone conversations. But a number of barriers, including lack of applications, high costs, poor understanding of PKI, and interoperability problems have contributed to the limited use of PKI.

The OASIS Public Key Infrastructure Technical Committee (the PKI TC) is a group of PKI users, vendors, and experts with a common mission to address issues related to the successful deployment of digital certificates. During initial meetings of the PKI TC, the members agreed that an important role for the TC would be to identify obstacles to PKI deployment and usage so that those obstacles can be addressed. Two surveys on this topic were conducted. The survey results (summarized in section 2) clearly identified five primary obstacles to PKI deployment and usage and several recommendations for addressing those obstacles.

Based on the survey results, the PKI TC has developed this PKI Action Plan, which calls for a united effort to address the obstacles. Such an effort will bring reduced costs and greater security, benefiting all parties: PKI users and prospective users, software vendors, etc. However, it will require a united effort from all parties. The PKI TC can only play a coordinating or catalytic role.

Therefore, the OASIS PKI TC is asking all PKI stakeholders (users, vendors, standards groups, and experts) to review, comment on, and support this PKI Action Plan. We plan to announce the Action Plan in February 2004 with many supporters and begin executing the plan at that time. The PKI TC believes that a serious effort by all parties to implement this plan will provide substantial improvements for all.
2. Survey Results

An initial survey was conducted in June 2003, asking respondents to identify the most important obstacles to PKI deployment and usage. This survey was successful in attracting a large number of highly qualified respondents, who identified certain specific obstacles. A follow-up survey conducted in August 2003 refined the PKI TC’s understanding of the obstacles. The results from these surveys are available at http://www.oasis-open.org/committees/pki/pkiobstaclesjune2003surveyreport.pdf and http://www.oasis-open.org/committees/pki/pkiobstaclesaugust2003surveyreport.pdf

Readers should consider reading these reports to gain a more complete understanding of the obstacles identified by survey respondents. However, we will present here a brief summary to set the stage for the PKI Action Plan.

More than 200 respondents participated in the PKI TC surveys. These respondents had a variety of backgrounds and perspectives, including large numbers of IT management and staff. An amazing 90% of respondents had either helped deploy PKI or developed PKI-related software.

The top five obstacles to PKI deployment and usage identified by the surveys are:

1. Software Applications Don’t Support It
2. Costs Too High
3. PKI Poorly Understood
4. Too Much Focus on Technology, Not Enough On Need
5. Poor Interoperability

Other obstacles were also cited, but these five were rated much higher than the others.

The survey respondents indicated that their most important applications are Document Signing, Secure Email, Electronic Commerce, and Single Sign On. Document Signing was further broken down into Signing Forms, Signing Contracts, and Signing Documents before Dissemination, with roughly equal interest in each of these three subcategories.

Survey respondents were asked to describe in their own words what causes these obstacles and what the PKI TC or others could do to address the obstacles. Certain themes were repeated over and over by many respondents. They are:

- Support for PKI is inconsistent. Often, it’s missing from applications and operating systems. When present, it differs widely in what’s supported. This increases cost and complexity substantially and makes interoperability a nightmare.
- Current PKI standards are inadequate. In some cases (as with certificate management), there are too many standards. In others (as with smart cards), there are too few. When present, the standards are too flexible and too complex. Because the standards are so flexible and complex, implementations from different vendors rarely interoperate.
What can be done?

- Develop specific profiles or guidelines that describe how the standards should be used. These guidelines should be simple and clear enough that if vendors and customers implement them properly, PKI interoperability can be achieved. In some cases, standards may need to be created, merged or improved.
- Provide interoperability tests and testing events to improve interoperability. Branding and certification may also be desirable.
- Provide a “cookbook” with easy steps for building a simple PKI. Of course, more sophisticated PKIs will require customization.
- Provide free software and free CAs so people can set up a test PKI with little or no cost. This free software may only provide low assurance, but it will be useful for testing and as a way to encourage people to get started with PKI.

The PKI TC has considered these recommendations carefully and prepared a draft PKI Action Plan based on them and also on the experience of the PKI TC members.

For several of these items, there are already efforts underway by others. The survey responses should serve to encourage these laudable efforts. The PKI TC will simply provide pointers to them.
3. The PKI Action Plan

The PKI TC recognizes that it cannot act independently in developing and implementing this Action Plan. PKI involves many parties: customers and users, CA operators, software developers (for applications, PKI components, platforms, and libraries), industry and standards groups, lawyers, auditors, security experts, etc. Without support from all these parties, this PKI Action Plan cannot be implemented.

The PKI TC will consult with all these parties and attempt to gather feedback and support for this plan before rollout (currently scheduled for February 2004). Comments should be submitted using the “Send a Comment” button at http://www.oasis-open.org/committees/tc_home.php?wg_abbrev=pki

The PKI TC also recognizes that most of these actions should be undertaken not by the PKI TC, but by others (vendors, standards groups, users, etc.). The PKI TC intends to serve primarily as a catalyst or coordinator. In that sense, this document is a Call to Action for the industry. It may be presumptuous for the TC to issue such a call, but the TC is only passing on the requests made by hundreds of PKI users and customers through its surveys. The TC will work with the relevant parties before announcing this plan so that the document can become a consensus plan with buy-in from all concerned.

All PKI stakeholders are invited to join the OASIS PKI TC and participate in our efforts to advance the successful use of digital certificates. For more information, see http://www.oasis-open.org/join

3.1. Action Items

Name: Develop Application Guidelines for PKI Use
What: For the three most popular applications (Document Signing, Secure Email, and Electronic Commerce), specific guidelines should be developed describing how the standards should be used for this application. These guidelines should be simple and clear enough that if vendors and customers implement them properly, PKI interoperability can be achieved.

PKI TC members will contact application vendors, industry groups, and standards groups to determine whether such guidelines already exist and if not who could/should work on creating them. In some cases, standards may need to be created, merged or improved. If application guidelines already exist, the PKI TC will simply point them out.

Who: PKI TC members, Application Vendors, and Industry and Standards Groups
When: TBD

Name: Increase Testing to Improve Interoperability
What: Provide conformance test suites, interoperability tests, and testing events for the three most popular applications (Document Signing, Secure Email, and Electronic Commerce) to improve interoperability. Certificate management protocols are also a concern. Branding and certification may be desirable. If
such efforts are already underway, the PKI TC will point them out. Otherwise, it will work to encourage their creation.

Who: Industry and Standards Groups TBD
When: TBD

Name: Ask Application Vendors What They Need
What: OASIS PKI TC members will ask application vendors for the three most popular applications (Document Signing, Secure Email, and Electronic Commerce) to tell us what they need to provide better PKI support. Then we will explore how these needs (e.g. for quantified customer demand or good support libraries) can be met.

Who: PKI TC, in cooperation with application vendors TBD
When: TBD

Name: Gather and Supplement Educational Materials on PKI
What: Explain in non-technical terms the benefits, value, ROI, and risk management effects of PKI. Include specific examples of PKI applications with real benefits and ROI. Also explain when PKI is appropriate (or not). Educational materials should be unbiased and freely available to all. If these materials already exist, the PKI TC will simply point them out. Otherwise, it will develop them.

Who: PKI TC, in cooperation with others TBD
When: TBD

Name: Explore Ways to Lower Costs
What: Encourage the software development community (including the open source community) to provide options for organizations to conduct small pilots and tests of PKI functionality at reasonable costs—in effect reducing cost as a barrier to the use of PKI. Of course, operating a production PKI involves many costs other than software acquisition so an effort will be undertaken to gather and disseminate best practices for cost reduction in PKI deployments around the world.

Who: PKI TC, software development community, customers, etc.
When: TBD

### 3.2. Next Steps

During November and December 2003, this draft Action Plan is being distributed for public review. Comments should be submitted using the “Send a Comment” button at [http://www.oasis-open.org/committees/tc_home.php?wg_abbrev=pki](http://www.oasis-open.org/committees/tc_home.php?wg_abbrev=pki)

In January 2004, the PKI TC will prepare a final Action Plan and gather support for it. In February 2004, the Action Plan will be formally announced and work will begin on implementing it.

The PKI TC will conduct further surveys in future years to gauge progress on resolving obstacles to PKI deployment and usage. We expect that there should be measurable results within two years after initiating the PKI Action Plan.
If the PKI Action Plan is successful, it may be extended to include other items (such as application guidelines for other applications).